



Eric M. Hutchins

Co-creator of the Cyber Kill Chain® and pioneer of Intelligence-Driven Defense®

Eric M. Hutchins is an internationally recognized leader in countering cyber and online threat operations and the co-creator of the Cyber Kill Chain®, the industry standard methodology for intrusion analysis. His work transformed how governments and Fortune 100 companies detect, analyze, and disrupt sophisticated adversaries.

Hutchins is an Executive Director of Cybersecurity Operations at JPMorgan Chase, where he blends hands-on investigation with executive-level direction to drive the firm's response to its most complex cyber and fraud incidents.

He leads innovation in analyst tradecraft

and automation across cyber intelligence, fraud, brand protection, digital forensics, and supply-chain intelligence teams, enabling analysts at global scale.

Previously, at Meta, Hutchins detected and disrupted covert influence operations conducted by military and commercial actors across Russia, Brazil, Myanmar, and China. He led cross-disciplinary investigative and engineering teams and briefed senior government and industry stakeholders on evolving threat techniques.

For nearly two decades at Lockheed Martin, Hutchins pioneered the **Intelligence-Driven Defense®** tradecraft and was lead author of the seminal paper "*Intelligence-Driven Computer Network Defense*", one of the most-cited works in cybersecurity. As a founding member and Chief Intelligence Analyst of LM-CIRT, he led discovery of new intrusion sets, identified actively-exploited 0-day vulnerabilities, and built public-private partnerships that became models for modern operational collaboration.

Hutchins was a Lockheed Martin Fellow — the youngest ever selected — and has been featured in *@War* and *The Fifth Domain*. He has briefed boards, cabinet-level leaders,

NATO partners, and global security communities, and continues to shape the next generation of analyst tradecraft.